



# NEWSLETTER

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## Celebrating Success and Skill in Goa

We are thrilled to announce the successful conclusion of the FiiRE Skills' 'Food and Beverage Production' Program, a landmark collaboration between FiiRE and OEAG. The valedictory function, held at FiiRE, Sulcorna, Quepem- Goa. The occasion that marked the achievements of our talented participants and showcased the potential of skilled professionals in the food and beverage industry.

The event, graced by distinguished guests, radiated an atmosphere of pride and accomplishment. Among the luminaries present were Adv. Narendra K Sawaikar, the Chairman of OEAG, Government of Goa, Shri. Suresh Kepekar, esteemed Zilla Panchayat (ZP) Member, Shri. Thejus Joseph, Chief Operating Officer of FiiRE, and Fr. Tino Fernandes, Principal of DB Farm High School. Their esteemed presence not only inspired the participants but also demonstrated the significance of this collaboration in fostering skilled talent in Goa's F&B sector.

We extend our heartfelt gratitude to all the dignitaries for their unwavering support and encouragement.



### A message from our Chief Guest

"As we move forward, it is crucial for us to capitalize on our strengths and strive towards progress. Utilizing our skills to their fullest extent is of paramount importance. On this note, I extend my heartfelt gratitude to FiiRE for its pivotal role in ensuring the success of this skill training program."

-Adv. Narendra K Sawaikar



## FiiRE Sulcona takes Centre Stage

**Empowering Culinary Excellence: Celebrating FiiRE Skills' F&B Course Valedictory Function.** The success of FiiRE Skills 'Food and Beverage Production Program is a testament to its commitment to nurturing talent and bridging skill gaps. The collaboration with OEAG has created a robust support system in the region.



At the heart of the celebration was the recognition of the hard work and dedication of the talented participants. FiiRE Skills took pride in awarding course completion certificates, validating their journey of growth and learning.

These certificates serve as a testament to their commitment to excellence and open doors to opportunities in the dynamic food and beverage industry.

As FiiRE continues to champion skill development and entrepreneurship, the completion of this program sets the stage for transformative initiatives. FiiRE's future plans include turning FiiRE Sulcona, Quepem into a testbed for TourismTech startups. This move aligns perfectly with FiiRE's mission of empowering individuals, supporting startups, and fostering innovation across diverse domains.



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# FiiRE Startups Shine on the Global Stage

We are delighted to announce the remarkable achievements of three FiiRE startups from the 'Goa Tourism Accelerator' Cohort 1 and Cohort 2 - Clubr, UPSWING, and Zodhya. These exceptional startups have been recognized as one of the four chosen startups from across India to participate in the esteemed 'Singapore Tourism Accelerator' Cohort 7, under the patronage of the prestigious Singapore Tourism Board.

The 'Singapore Tourism Accelerator' is a highly coveted program that aims to foster innovation and accelerate the growth of promising startups in the tourism industry. It is organized by the Singapore Tourism Board, which plays a pivotal role in driving Singapore's tourism sector's development and enhancing its competitiveness on the global stage.

Being selected for the 'Singapore Tourism Accelerator' Cohort 7 is a significant milestone for Clubr, UPSWING, and Zodhya. This recognition not only showcases their exceptional potential and innovation but also opens doors to invaluable mentorship, resources, and opportunities on an international platform.

It is a proud moment for FiiRE as we witness our startups gaining recognition and access to global networks through such prestigious programs. We extend our warmest congratulations to Clubr, UPSWING, and Zodhya on this momentous feat. Their selection reflects their dedication, vision, and relentless pursuit of excellence.

As they embark on this incredible journey, we wish them continued success and believe that they will carve a niche for themselves in the global tourism industry. Their accomplishments inspire us to continue supporting the entrepreneurial spirit in Goa and beyond.



**Congratulations**



**Clubr**  
Discover Nightlife

For being **1 of the only 4 startups**  
to be selected from **INDIA**



CLUBR has been selected for Singapore Tourism Accelerator. This is a very selective program for 4 months by the Singapore Tourism Board.



**UPSWING**  
COGNITIVE HOSPITALITY SOLUTIONS

For being **1 of the only 4 startups**  
to be selected from **INDIA**



UPSWING has been selected for Singapore Tourism Accelerator. This is a very selective program for 4 months by the Singapore Tourism Board.



**ZODHYA**

For being **1 of the only 4 startups**  
to be selected from **INDIA**



ZODHYA has been selected for Singapore Tourism Accelerator. This is a very selective program for 4 months by the Singapore Tourism Board.

## Goa Tourism Accelerator: VitraAI Among Top 20 Indian Startups

Amidst a moment of glory, VitraAI, an exceptional startup from FiiRE's 'Goa Tourism Accelerator' Cohort 2, has achieved remarkable recognition as one of the Top 20 Indian startups in the prestigious 'Google for Startups Accelerator': India. This accolade stands as a shining testament to their unwavering dedication to innovation and visionary leadership.



The 'Google for Startups Accelerator': India is a renowned program by Google that aims to empower promising startups in India. It provides selected startups with a unique opportunity to receive mentorship, resources, and technical support from Google's experts and industry leaders. The program focuses on helping startups scale their businesses and tackle key challenges through a tailored curriculum.

VitraAI's selection among the top 20 Indian startups in this esteemed program is a remarkable achievement. It not only validates their pioneering work in the AI technology space but also positions them on a national platform with access to invaluable resources and guidance from Google's network.

FiiRE Goa takes immense pride in being a part of VitraAI's growth story, and we are committed to fostering such transformative startups in the Goa ecosystem.

As VitraAI shapes the future of AI technology, we believe that their endeavors will make a lasting impact in the global tech landscape.

## Goa Tourism Accelerator: . Instio Clinches AHLA Technology Acceleration Award

Instio, a dynamic startup from FiiRE's 'Goa Tourism Accelerator' Cohort 1, has achieved yet another milestone by clinching the prestigious Technology Acceleration Award by the American Hotel & Lodging Association (AHLA) and HTNG. This recognition stands as a testament to their pioneering work in revolutionizing guest experiences and optimizing hotel operations with their cutting-edge digital solution.



The American Hotel & Lodging Association (AHLA) is the largest trade association representing the U.S. lodging industry. It serves as the voice for the hotel industry, advocating for its members and addressing the most critical issues facing the hospitality sector. AHLA is committed to advancing the interests of hoteliers, providing resources, and fostering innovation to drive the industry's growth and competitiveness.

HTNG (Hospitality Technology Next Generation) is a global not-for-profit trade association that promotes the adoption of technology in the hospitality industry. It facilitates collaboration among hospitality professionals, technology providers, and researchers to drive innovation and address industry challenges. The Technology Acceleration Award is jointly presented by AHLA and HTNG to recognize companies that have taken significant steps to advance innovation in hospitality through technology.

Instio's revolutionary digital solution has reshaped guest experiences and transformed hotel operations, setting new benchmarks in the hospitality industry. Their cutting-edge technology addresses key challenges faced by hotels, optimizing various aspects of their operations, and enhancing guest satisfaction.

## Student visit at FiIRE Goa



We had the privilege of hosting the esteemed faculty and staff from the Department of Electronics & Communication Engineering, Government Polytechnic Bicholim Mayem Bicholim Goa. The visit was a momentous occasion, as it brought together academia and entrepreneurship in a confluence of ideas and aspirations.

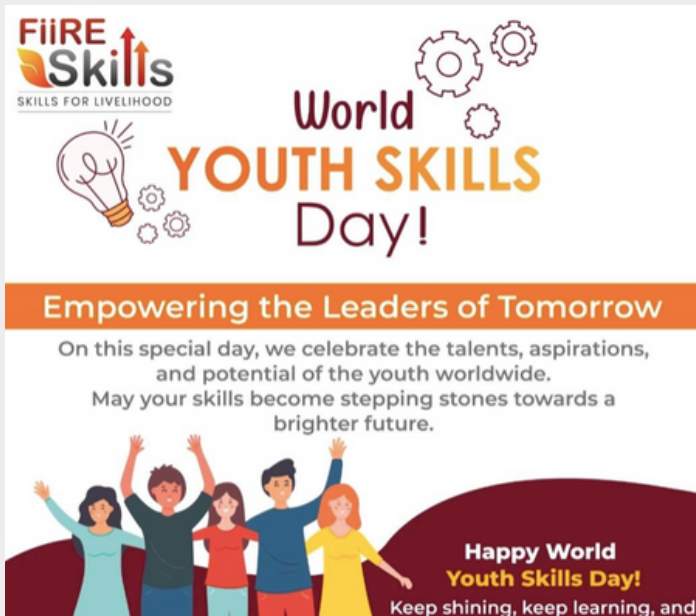
The faculty and students immersed themselves in our vibrant #TourismTech startup ecosystem, witnessing firsthand the innovative and disruptive solutions that startups are crafting to reshape the tourism industry. From cutting-edge technologies in travel and hospitality to smart cities and Cleantech initiatives, the array of startups showcased the potential of TourismTech to drive positive transformations.

The visit was more than just a tour; it was a journey of exploration and enlightenment. The faculty and staff engaged with the startup founders, gaining insights into their visions, challenges, and breakthroughs. It was an enriching experience for both sides, as the startups received valuable feedback and suggestions, while the academic delegation was inspired by the entrepreneurial spirit and drive.



# Celebrating Youth Skills Day

On the occasion of World Youth Skills Day, FiIRE Skills stood proud and inspired, celebrating the boundless potential and capabilities of our youth. As we look to the future, we recognize that the success of any nation lies in the hands of its young minds, and we are committed to empowering them with essential skills for success in the dynamic world.



At FiIRE, we believe that skills are the foundation upon which dreams are built, and we are dedicated to equipping the youth with the tools they need to excel and thrive. Through our skill development programs, we aim to bridge the gap between education and employability, fostering a generation of skilled individuals who are ready to take on the challenges of the modern world.

The youth of today are the driving force of tomorrow, and their potential knows no bounds. By unlocking the power of skills, we are unlocking a world of possibilities, where young minds can innovate, create, and lead with confidence. FiIRE's commitment to empowering the youth extends beyond mere training; it is a promise to support them as they embark on their journey towards success.



# FiiRE Features: Showcasing the innovative startups, their ideas, and the founders/co-founders behind them

## Comptrack #AFiiREStartup

In the dynamic realm of environmental compliance, Comptrack emerged as a pioneering force, providing businesses with cutting-edge solutions to manage their compliance requirements seamlessly. Founded in May 2022 by Satyen Vaiude and Lara Menezes, Comptrack, under the banner of M/s. Shubhakrut Sustainable Solutions Pvt Ltd, aimed to revolutionize compliance management in the corporate landscape.

Comptrack is a startup located at FiiRE's headquarters at Fatorda, Goa. They are a startup that is driven by their passion for innovation and environmental responsibility. Satyen and Lara conceptualized Comptrack as a cloud-based software solution, named "COMPTRACK." Their vision was to make compliance a process-driven endeavor, reducing reliance on manual efforts and elevating businesses to new heights of compliance efficiency.

Comptrack's web-based software empowered businesses in multiple facets of compliance management. It automated tasks, enhanced overall operational efficiency, and reduced compliance-related productivity loss. With access to real-time data, businesses gained valuable insights into their compliance status, enabling timely decision-making. COMPTRACK offered a secure repository for compliance documents and records, safeguarding against non-compliance risks.

FiiRE's invaluable support played a pivotal role in Comptrack's scaling journey. With FiiRE's mentorship and ecosystem, Comptrack expanded its impact on businesses nationwide. Comptrack's offerings encompassed environmental monitoring, compliance tracking, audit management, consulting, and more, catering to diverse sectors, including manufacturing, power plants, construction, and government entities.



Comptrack's offerings span environmental monitoring, audit management, and consulting, serving diverse sectors. With a focus on sustainability, they inspire businesses to tread a greener path. As unwavering innovators, Satyen and Lara continue to leave an indelible mark on compliance technology.



Satyen Vaiude



Lara Menezes



# CONTACT US



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☎ LANDLINE- +91 8322744000  
MOBILE- +91 8600788078

✉ REACHUS@FIIRE.ORG.IN

📍 DON BOSCO CAMPUS,  
FATORDA, GOA, 403601

🌐 WWW.FIIRE.ORG.IN

🌐 FIIRE GOA

📷 @FIIREGOA

🐦 @FIIREGOA

## OUR IMPACT

Over the last 5 years, FiiRE has supported 140 startups, funded over 40, and interacted with 2600+ entrepreneurs



To connect with us pl scan the QR code